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21 January 2006

To whom it may concern

Robert Paintain

I have know the above named person for the past thirty years from college days through to the present time during which he has grown from student to managing director of the family business and an upstanding member of the business community, remaining throughout a valued friend.

In his capacity as Managing Director he was responsible for the day-to-day running of the family business, a business which turned over £1M+. In his time, he took the business from what was a very traditional concern and modernized it embracing all the technologies including an ecommerce capability, an achievement recognised by the DTI ecommerce awards for innovative business solutions.

Running a family business is, in many ways, much more demanding than running a corporate enterprise. Certainly, tough decisions are more personal and to his credit, Bob had the foresight to recognise it was in everyone's best interest to cease trading and close a long established family concern, even though the business was viable, a decision that took a lot of courage. Typically, he wound the business up with the same honesty and integrity by which he ran it - ensuring all debts were settled and the honour of the family named preserved.

I can testify from my own observations that Bob is an honourable, thorough and reliable person who takes a keen interest and a real pride in whatever endeavour he is engaged in - a refreshing change to find someone whom is genuinely enthusiastic in delivering service excellence.

On a personal level Bob is most cordial and agreeable to everyone and is invariably friendly, courteous, and ready to contribute.

Experience of his work and character convinces me that his services would be a valuable asset to any employer.

Keith Burbage
Supply Chain Managing Director

